



Environmental Energy Technologies Division

Lawrence Berkeley National Laboratory

# The Total Resource Cost of Saved Energy for Utility Customer-Funded Energy Efficiency Programs

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- Why study the cost of saving energy through efficiency programs?
- LBNL DSM Program Database and the Total Resource Cost of Saved Energy
- Data Issues: TRC and Participant Costs
- Results
  - National
  - Sectoral
  - Program
  - State
- Summary

# LBNL Cost of Saved Energy Project

The cost of saved energy (CSE) has not been comprehensively documented or analyzed at the program level

## *Approach*

- Collected & analyzed reported annual EE program data in 34 states

## *Objectives*

- Enable policymakers and program administrators to compare and weigh resource options
- Encourage more consistent reporting of EE program impacts and costs
- Enable assessment of program approaches and performance across different markets, delivery mechanisms and designs

## *Uses for Regulators*

- More informed choices among demand and supply resources
- Better understanding of the costs of efficiency
- Keener insight and input into DSM investments

# Data Collection and Standardization

## LBLN DSM Program Database

- **Program Administrator (PA)**  
**CSE: 100+ administrators in 34 states**
  - 5,900 program years for 2009-2013
- **Total Resource CSE: 50 administrators in 19 states**
  - 2,100 program years for 2009-2013
- **Internal QA/QC process for data integrity**

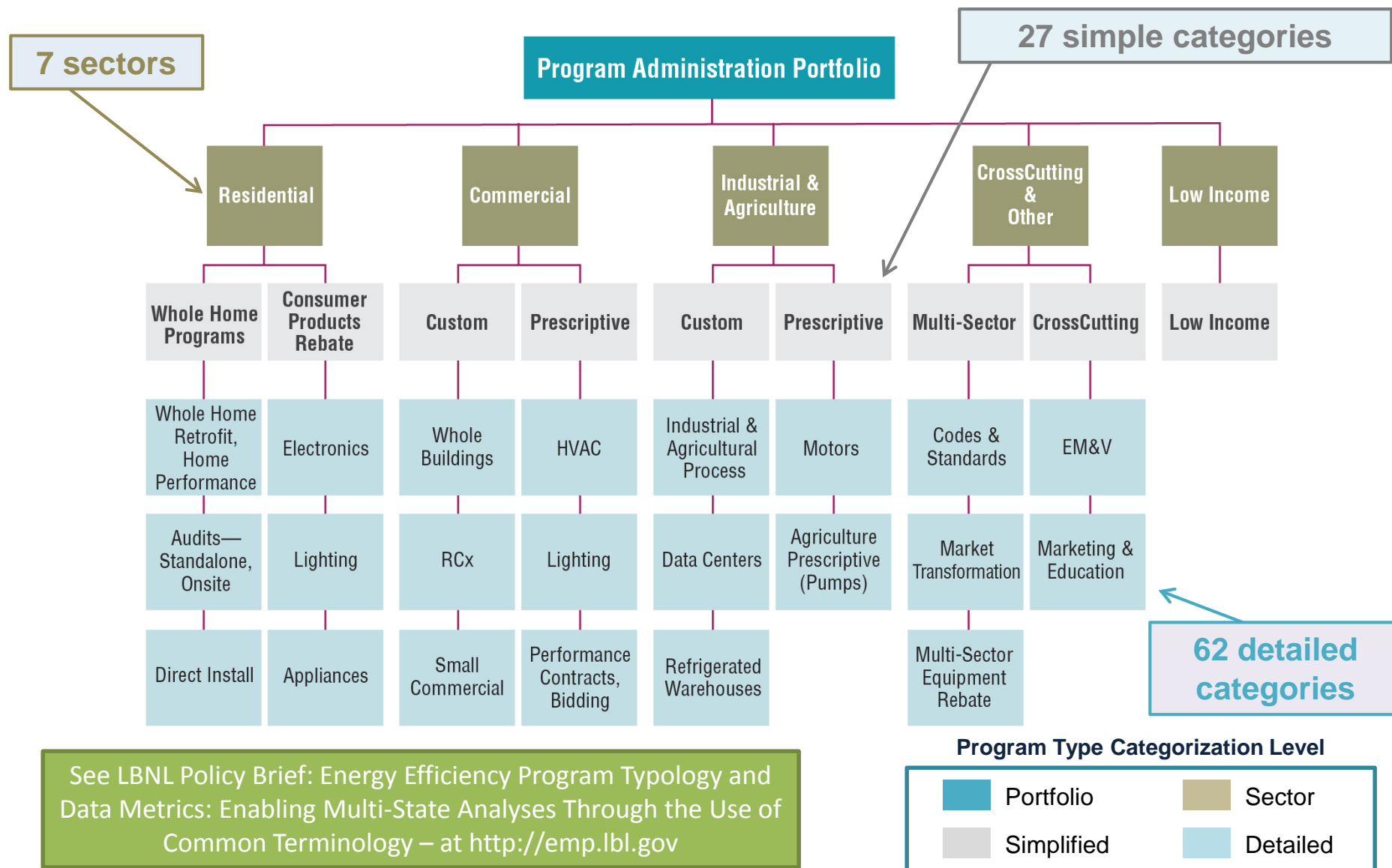
## Types of Data Collected

- **Net & gross savings**
- **Annual incremental & lifetime savings**
- **Budgets & expenditures**
  - Administrative costs
  - Incentive costs
  - Education, marketing & outreach
  - Evaluation
- **Participant costs**
- **Measure lifetimes for programs**
- **Number of program participants**

## Standardization Is Critical to Aggregating Data and Comparing Cost Performance

- **Developed a common DSM lexicon**
  - Standard **terms and definitions** for program data and metrics
  - A national **typology of programs**
- **Encourage more consistent reporting by program administrators**

# LBNL Efficiency Program Typology



# Defining the Levelized Total Resource CSE

*Levelized Total Resource Cost of Saved Energy*<sup>\*</sup> =

$$\frac{\text{Capital Recovery Factor} * (\text{Total Program Administrator Costs} + \text{Participant Costs (net of incentives)})}{\text{Annual Energy Savings (in kWh)}}$$

Where the *Capital Recovery Factor* =  $[A * (1 + A)^B] / [(1 + A)^B - 1]$

A = Discount rate (LBNL uses 6% real as a proxy for an electric utility WACC)

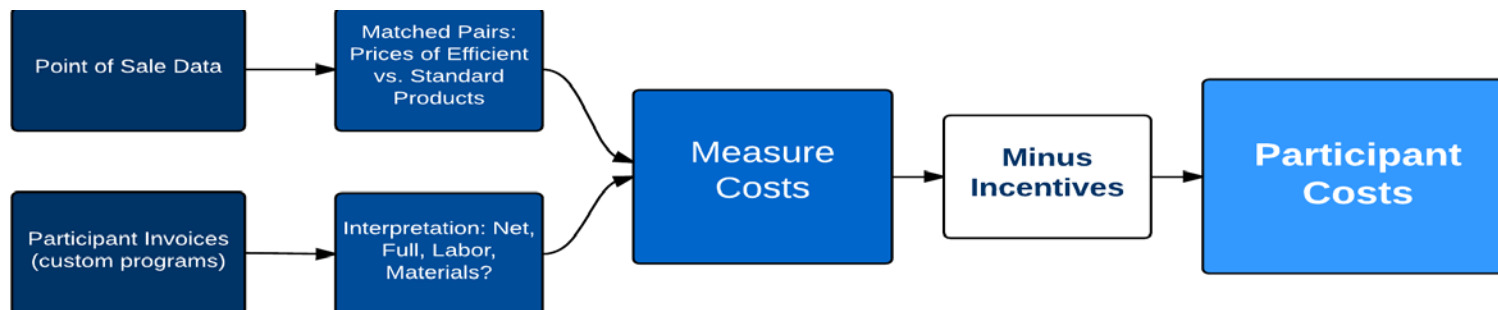
B = Years of program savings, calculated as the savings-weighted life of the efficiency actions in aggregate

**Critical value: Net Participant Costs** (in constant 2012 dollars)

<sup>\*</sup> *The levelized total resource cost of saved energy is not the TRC cost-effectiveness screening test.*

## Two Primary Challenges

- 1) Program administrators define and calculate the participant portion of total resource costs differently
  - Some leave out all incentives
  - Some leave out end-user rebates
- We fix these inconsistencies in data collection.
- 2) More fundamentally, participant costs are derived most commonly from
  - a) measure costs or b) participant invoices. Both pose difficulties.
  - Raw price data often hard to interpret and translate into generalized measures
  - Ex ante values **rarely updated** and often borrowed, sometimes with **no adjustment for different markets, delivery channels or time**

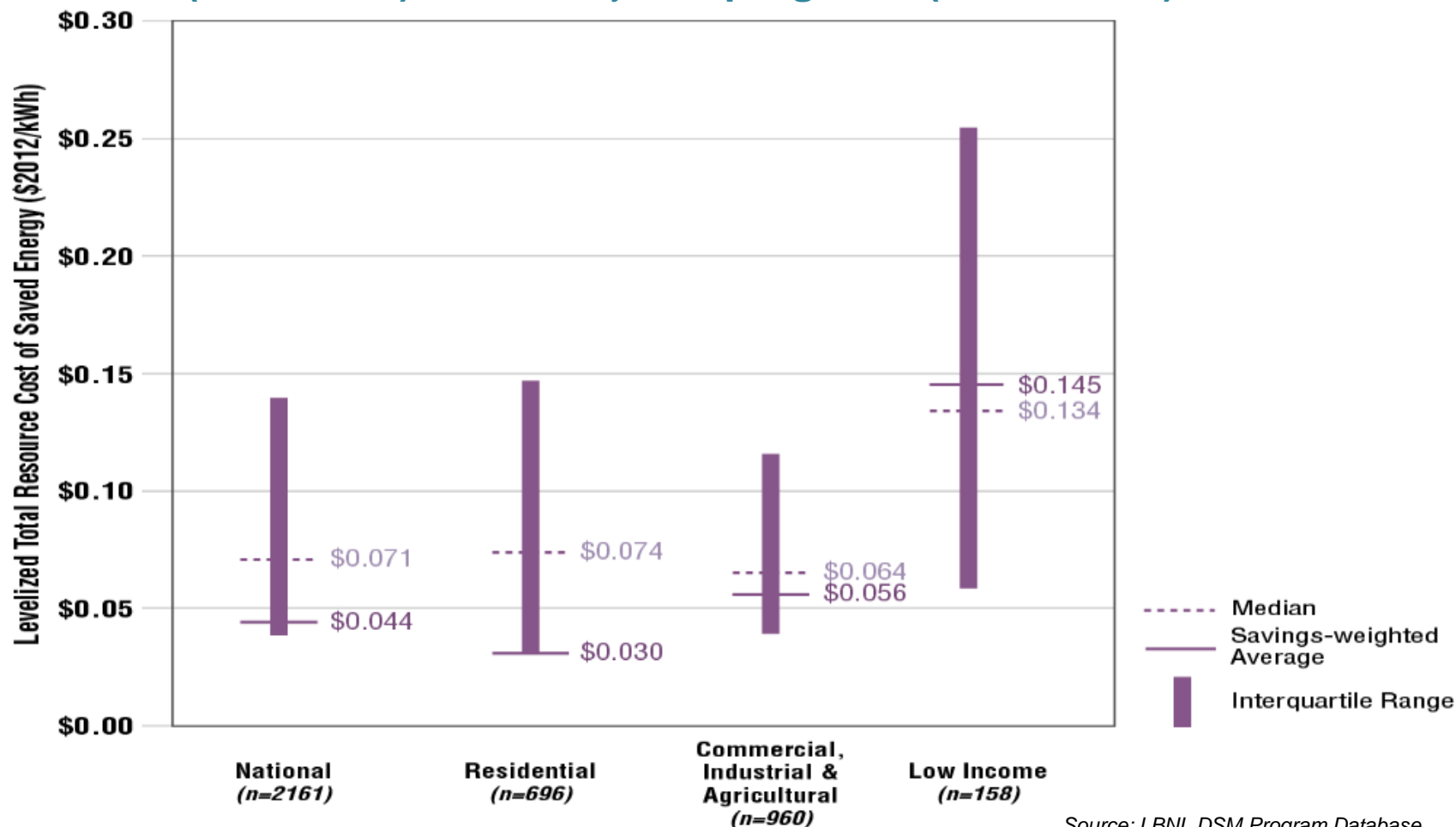


- Focus on **total resource costs**:
  - at national and state levels
  - by market sector (e.g., C&I, residential)
  - by program type (e.g., residential whole house programs, commercial retro-commissioning, and industrial custom programs)
- CSE values are calculated in two ways:
  - **Savings-weighted average CSE**: Calculated using all savings and expenditures at the level of analysis: national, sector, program category
  - **Program-specific medians and inter-quartile ranges**:
    - Based on calculations for each individual program type
    - Gives equal weighting to all programs irrespective of their relative size (either in terms of savings or costs)



# National TRC CSE Results

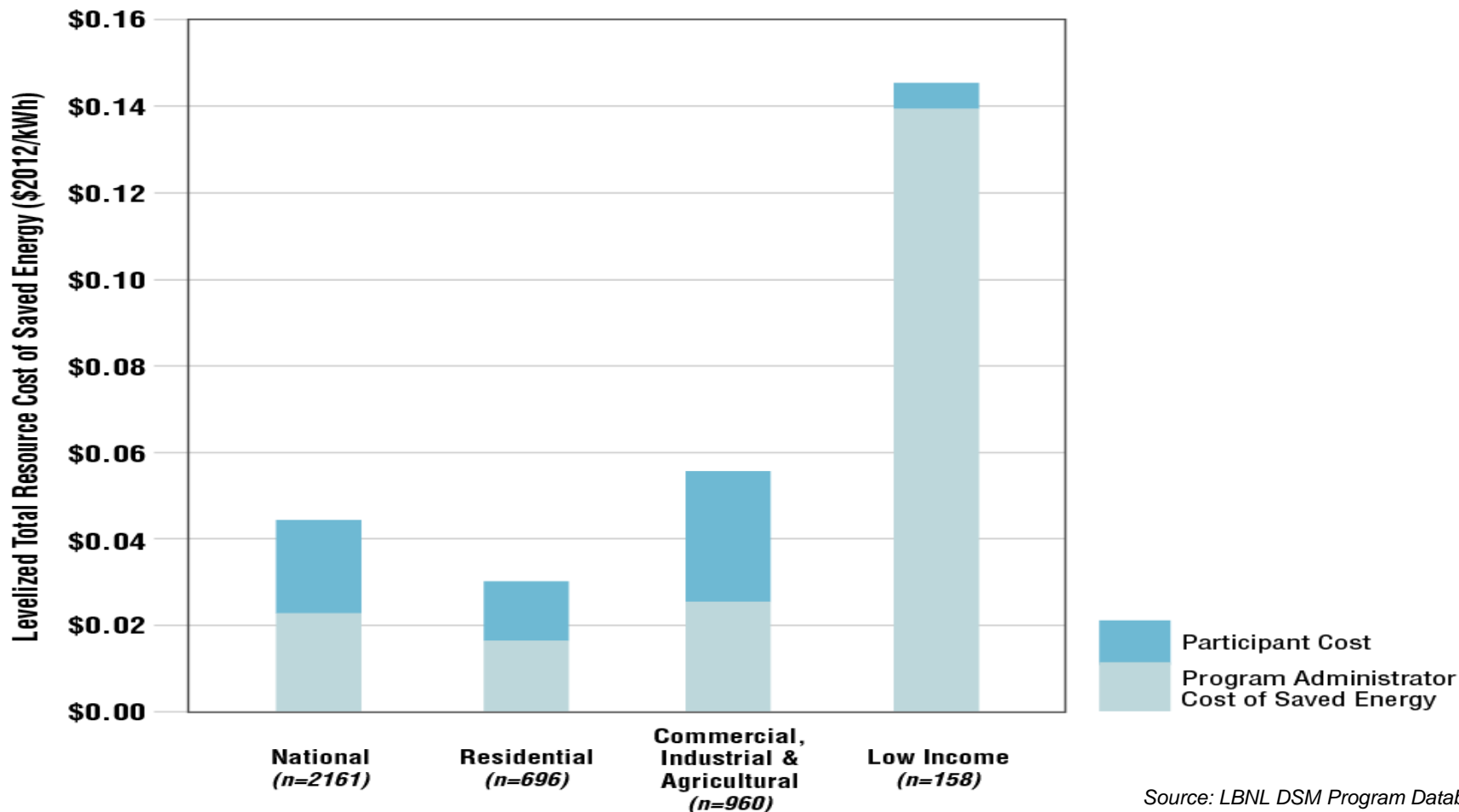
- U.S. savings-weighted average levelized total resource CSE is **\$0.044/kWh**
- **Residential programs** had the lowest savings-weighted total resource CSE (**\$0.03/kWh**) followed by **C&I programs** (**\$0.056/kWh**)



Source: LBNL DSM Program Database

# National TR vs PA Cost of Saved Energy

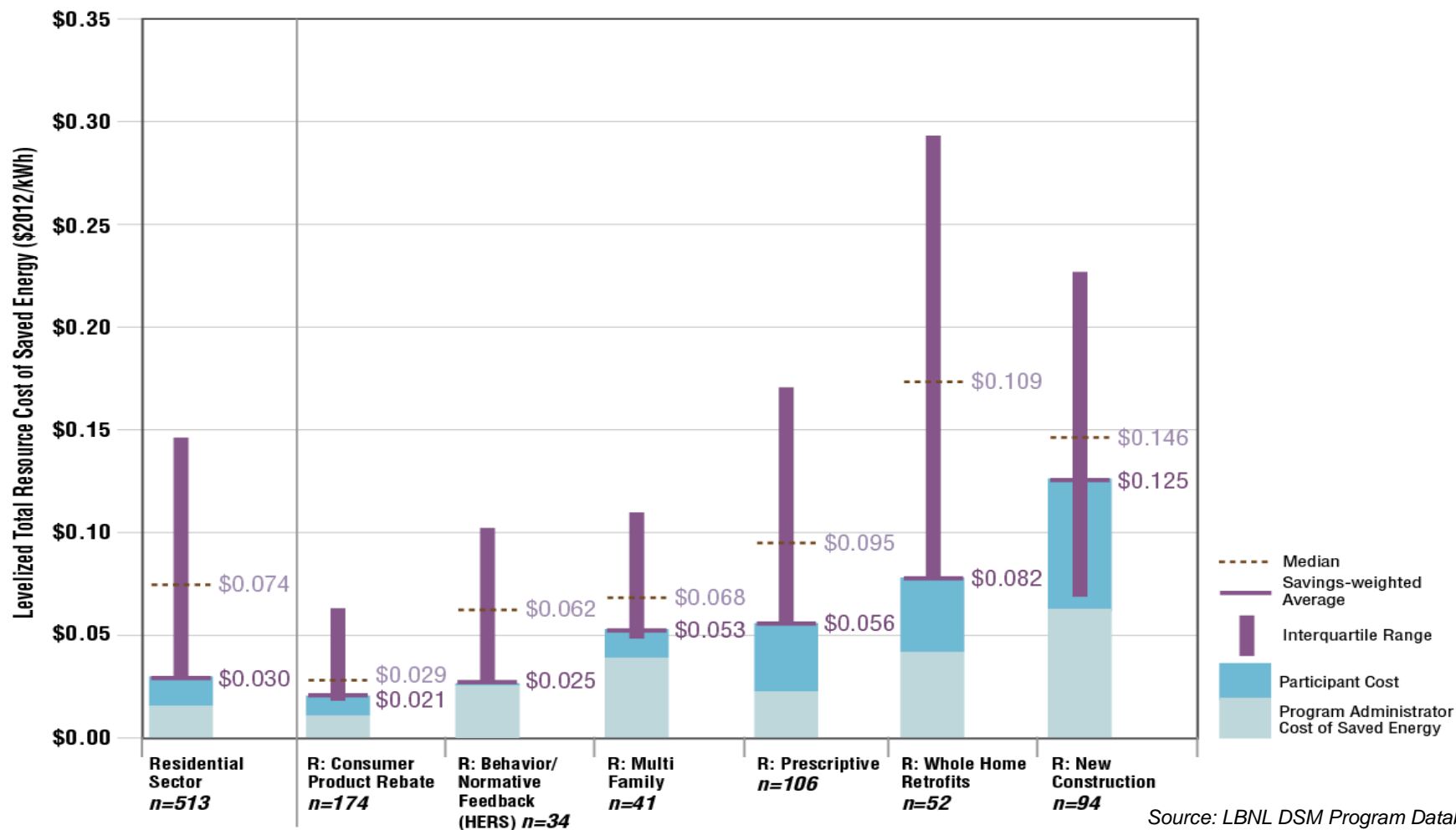
- Savings-weighted average **TR CSE (\$0.044/kWh)** was nearly twice the **PA CSE (\$0.023/kWh)**, so every \$1 spent by PAs drew \$0.95 from participants
- Suggests that PA spending of **\$6B in 2012** drove an industry of **\$12.2B**



Source: LBNL DSM Program Database

# Residential TR CSE for Electricity Efficiency Programs

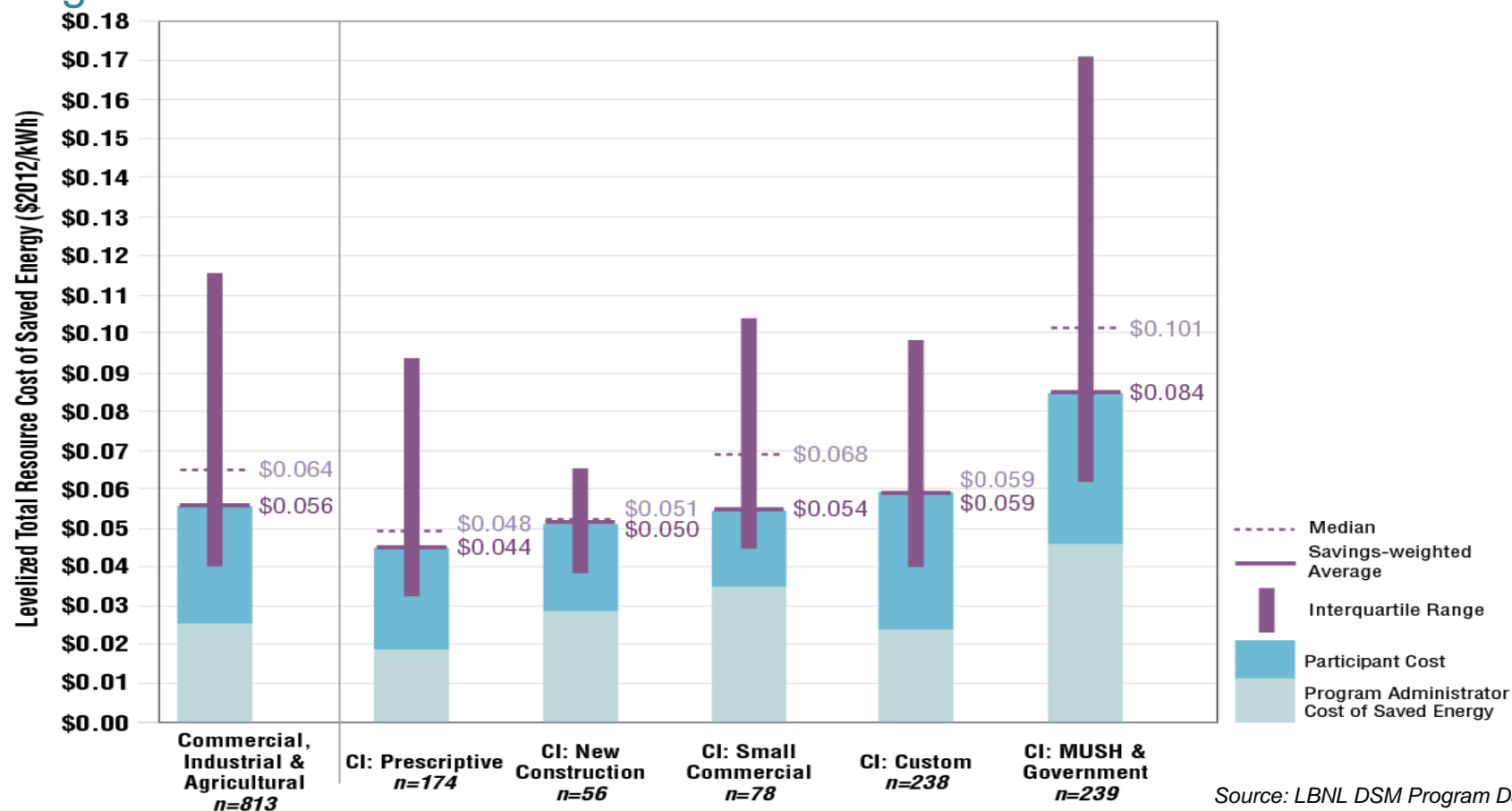
- Low residential TR CSE driven by **lighting programs** (60% of sector savings at **\$0.018/kWh**)
- Normative **behavioral programs** were **\$0.025/kWh**
- Other residential programs – especially **multi-measure** – were **\$0.06-\$0.13/kWh**



Source: LBNL DSM Program Database

# C&I TR CSE for Electricity Efficiency Programs

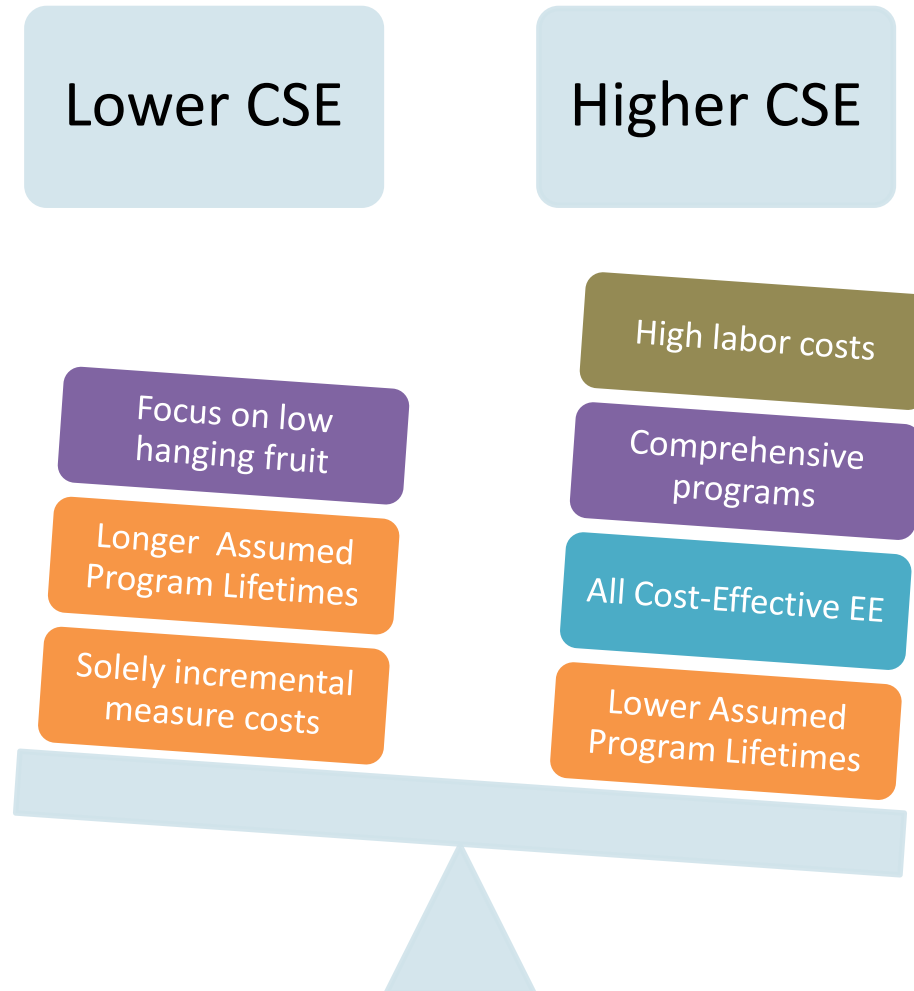
- Average values for **most C&I sector programs** are **\$0.045-\$0.06/kWh**, somewhat more costly than residential sector
- C&I programs garner **more participant investment** than residential programs



Source: LBNL DSM Program Database

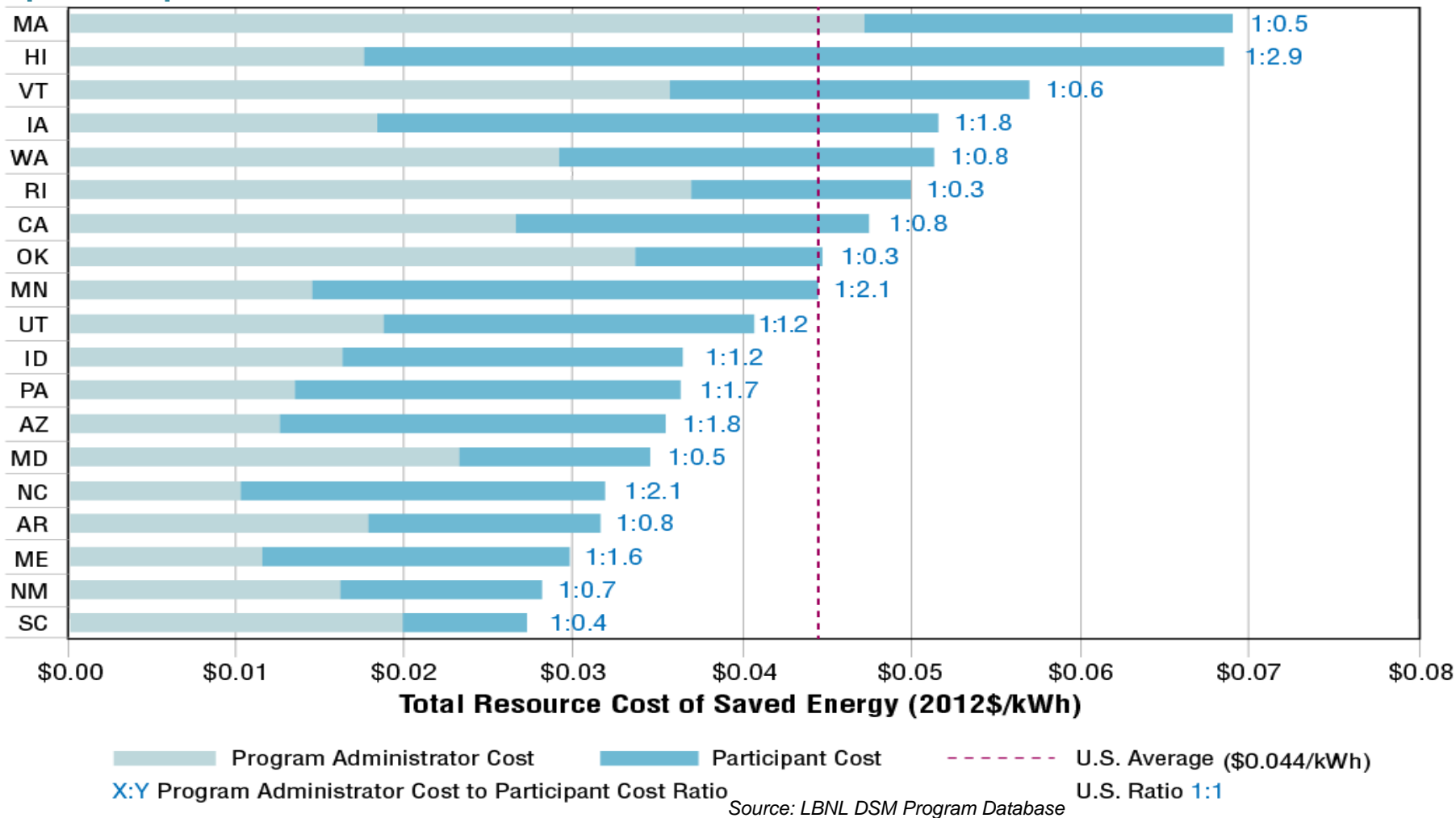
# Factors That May Influence Total Resource CSE

CSE may vary across program administrator portfolios for reasons other than programmatic efficiency



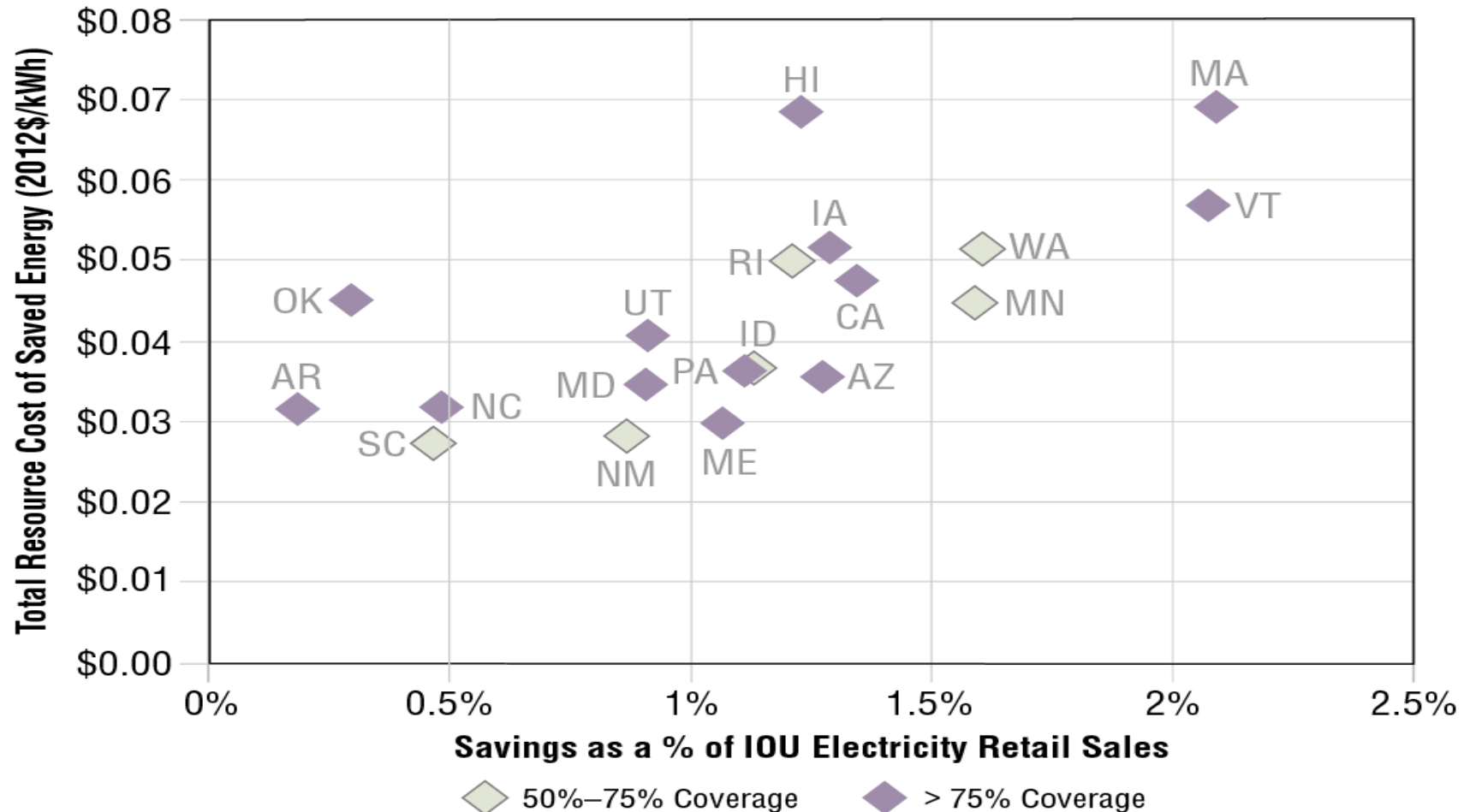
# Total Resource CSE by State

Large variability in the relationship of program costs to participant costs from state to state



# Total Resource CSE and Relative Savings by State

- Greater savings moves states up the efficiency supply curve
- Coverage is percent of IOU retail sales in each state



Sources: LBNL DSM Program Database & Energy Information Agency Form 861; MA Energy Efficiency Advisory Council

# Why care about the cost of saved energy - and improved reporting

## **Regulators can use the cost of saved energy to:**

- Weigh multiple energy demand and supply resource options
- Set or reassess EE Resource Standards
- Compare DSM program performance
- Assess integrated resource planning
- Assess options for compliance with environmental regulations

## **For others, better reporting is key for the same reasons, plus:**

- Assessing confidence in efficiency as an investment (capital markets)
- Sizing up and better understanding the future of efficiency (researchers, industry actors)
- Developing business plans (contractors, ESCOs, retailers)
- Forecasting loads (resource planners)



- U.S. savings-weighted average total cost of saving energy: **\$0.044/kWh**. Median: **\$0.07/kWh**
- Residential programs had lowest TR CSE, influenced strongly by **lighting rebate programs**
- **Commercial & industrial programs** on average drew **greater participant investment**
- Many factors influence total resource CSE and relative administrator vs. participant cost contribution
- **Improved estimation and reporting of total costs helps satisfy regulatory needs and instills market confidence** in the efficiency resource

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